



Francis Clark

CHARTERED ACCOUNTANTS

helping you  
flourish

Business Services





# out of the ordinary

Francis Clark adds an extra dimension to your business, whatever its size, nature or maturity.

Running a business has never been more demanding. Today, it's not just the competitive market environment that is challenging. The burden of complying with increasingly complex legislation impacts on operations and can hinder business development. Likewise, overlooking some of the many management responsibilities can have unwelcome legal and financial consequences. All too often it becomes difficult to see the wood from the trees.

As a leading independent South West accountancy firm, Francis Clark adds an extra dimension to your business, whatever its size, nature or maturity. Our bank of skills and experience means we can ease the strain on your own resource by assisting with regular accounting duties. We can guide you in meeting legislative obligations, efficiently and economically. Perhaps most importantly, we can help maximize your business opportunities - at the same time as minimising the risks.

Our approach is one of uncompromising commitment. That involves being innovative, inspirational and incisive, both in the way we tackle issues, and in the solutions we deliver. Wherever you are on your business journey, whatever the task, we operate in a highly personal, completely approachable way.

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We know our clients rely on getting the best advice in the business, so we're dedicated to giving it. With seven offices located across the region, that advice is never far away.

EXETER

NEWTON ABBOT

PLYMOUTH

SALISBURY

TAUNTON

TAVISTOCK

TORQUAY

# common ground

The last thing anyone in business wants to hear from their accountant is a non-committal response that sets out the standard options but gives no solid recommendations. That's not the way we work.

As a client of Francis Clark, you'll deal directly with a dedicated Partner and Manager. They take the time to get to know you and your business, your individual goals and your business objectives. So the guidance they offer is relevant to your circumstances and based on a thorough understanding of the current situation, along with an appreciation of future aspirations. It's this grasp of the 'bigger picture' that allows us to put our advice and support in the correct context, providing you with the most appropriate recommendations.

You'll find us easy to get along with too. Like-minded people that share your vision and who'll work alongside you to achieve it. We're passionate about building relationships with our clients that inspire personal trust and professional confidence. That relies not just on the quality of our advice, but also on the way it's delivered – with integrity and clarity.

Our view of the 'bigger picture' allows us to put our advice and support in the right context.



We're able to spot the opportunities and flag up any threats – in time to take the most appropriate action.

## giving you an edge

Many firms of accountants operate on a reactive level. They simply respond to instruction and as a result, tend to view each task in isolation. The Francis Clark approach is different.

From day one, we make an effort to get under the skin of your business, assessing its strengths and weaknesses and interpreting your plans and forecasts. This allows us to create a clear picture of the whole, giving a depth of knowledge and understanding that drives the guidance and support we provide at every stage. Being this close to your business means we're ahead of the game. It makes it easier for us to spot opportunities and flag up any threats – in time to take the most appropriate action.

Most clients see us as an invaluable part of their team throughout the life of the business. An additional, objective resource that complements the skills of their own people, and is capable of creating real business advantage through applying relevant, timely specialist expertise, whenever it's called for.

We aim to:

REALLY GET TO KNOW YOU AND YOUR BUSINESS OBJECTIVES

GIVE ALL THE BUSINESS SUPPORT AND ADVICE YOU NEED

PROVIDE PROACTIVE PRACTICAL SOLUTIONS TO YOUR PROBLEMS

GET IT RIGHT FIRST TIME AND ON TIME

.... ALL FOR A FAIR FEE

It's our combination of skills and experience that creates such a powerful resource.

Alongside your dedicated Francis Clark Partner and Manager, there's a firm full of people with expertise in a huge variety of financial and management disciplines. From business strategists and accounts professionals to human resource and tax specialists. All with experience across a broad range of industry sectors including charities, healthcare, leisure and tourism, professional practices, property and rural businesses.

It's a combination that creates a very powerful resource. The broad but detailed knowledge of your business that's carried by the Partner and Manager, together with the strength of the individual abilities needed to tackle the specific issues that have been identified. Who else offers such a comprehensive and well-structured service, providing rounded advice?

What's more, the knowledge and skills channelled through your dedicated advisers mean it's a resource that will remain professionally robust as your business grows and your needs change.

## well connected

### Specialisms:

BUSINESS & PERSONAL TAX

VAT

HM REVENUE & CUSTOMS  
INVESTIGATIONS

BUSINESS REORGANISATION

CORPORATE FINANCE

BUSINESS RECOVERY  
& INSOLVENCY

IT SUPPORT

PAYROLL & BENEFITS IN KIND

TRAINING

PENSIONS, INVESTMENTS  
& TAX EFFICIENT SAVINGS

RETIREMENT PLANNING

TRUSTS & ESTATES



# financial confidence

Francis Clark is a top 40 UK practice and the largest independent accountancy firm in the West Country, employing more than 250 people. Our seven offices house specialists whose combined expertise and experience provides the source of knowledge that helps to give our business clients a clear advantage.

There's something comforting about working with Francis Clark. Maybe it's the knowledge that since 1919 we've been providing financial advice, support and practical assistance to many of the region's leading private companies, smaller organisations and business start-ups. Or perhaps it's because we stand out from the crowd with our intelligent, professional but personable way of doing business. Whatever the reason, you'll find that our reputation precedes us as leaders and innovators in our field. We are people that can add real value to your business.

## Our offices

EXETER  
01392 667000

SALISBURY  
01722 337661

TAVISTOCK  
01822 613355

NEWTON ABBOT  
01626 206206

TAUNTON  
01823 275925

TORQUAY  
01803 400000

PLYMOUTH  
01752 301010

[www.francisclark.co.uk](http://www.francisclark.co.uk)



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